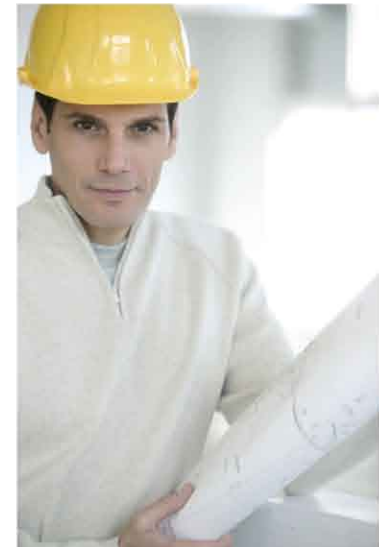


New AGC Office And Training Center
1070 West 2200 South SLC Ut. 84119

Friday November 20th-8:00 AM to 4:00 PM

Estimating 101 For the Painting Industry

- *Blueprint Reading*
- *Take Off Methods*
- *Specifications*
- *Job Costing*



Estimating Seminar 101 Qualifies for
Continuing Education Credits
for Utah Licensing Renewal

Salt Lake City PDCA Chapter
P.O. Box 18768
Kearns Ut. 84118

Sponsored in part by the PDCA RMC



Contractor College Instructor



Attendees Receive 4 CC Hours

Sponsored by Salt Lake City Chapter of PDCA



And AGC of Utah

Estimating 101 For the Painting Industry - Full Day Seminar

Learn to Work with Blueprints, Take Offs, Specifications and Job Costing

Improve Your Profits Bid More Projects

- Specific Training for the Painting Industry
- Learn the Fundamentals of Blueprint Reading and Take Off Procedures - Hands On Training
- Onsite Estimating and Take Off Methods
- Tailor the Estimating Function to Your Company
- Time Saving Take-off Techniques
- Specifications - the Who, What, How & Why
- Importance of Job Costing to Estimates and Profits



Work-Systems Presents

About Our Speaker

Brandt Domas has over 30 years experience in the painting industry. A former national president of PDCA, he is one of PDCA's Contractor College Speakers. Brandt is a national speaker and trainer, print and online author and web developer working on behalf of PDCA and the painting industry, and also for customers of his PR and Communications business.

He brings practical and technical expertise to his programs combined with an engaging delivery.

Estimating 101- For the Painting Industry

Blueprint Reading, Take Off Methods, Specifications and Job Costing

Learn how to determine the quantities of labor and material needed to complete the job.

Learn how proper estimating methods provide consistent pricing, provide a budget for the performance of work, recovers necessary overhead costs and produces an acceptable profit margin.

Who Should Attend?

- Painting Contractors
- Estimators in Training
- Project Managers
- Sales Force

Anyone wanting to learn the basics of:

- Blueprint Reading & Takeoff
 - Hands-on training using scale
 - Specifications - who, what, how & why
- Other Estimating & Takeoff Methods
 - Onsite walk-through measurements
- Job costing and how it impacts future estimates and your company's profits.



Don't Miss This Full Day Seminar

Friday November 20th-8:00 AM to 4:00 PM

Space is limited to 40 attendees
Please reserve your spot by November 16th

New AGC Office And Training Center

1070 West 2200 South SLC Ut. 84119
Enter off of Redwood Rd. At 2200 South
proceed East to 1070 West

Includes morning coffee, Box Lunch and afternoon break



Attendees should bring a pocket calculator.

Registration is \$199 at the door if space is available.

Registration Form

Registration Fee - \$149.00 Per Person

Includes blueprint estimating spreadsheets and on site take-off forms, specifications checklist, job costing requirements checklist. All attendees receive all forms on CD-ROM and in printed format you can start using immediately. Cancellation Fee is \$30 per person.

PDCA Current Member Discount - Just \$99 per person.

Number of Attendees ____ X \$149 Per Person

Number of Attendees ____ X \$99 Per Person

Mail Completed Registration and Payment

Salt Lake City PDCA Chapter
P.O Box 18768
Kearns Ut. 84118

If you need additional information
Contact bob@danielpaintinginc.com
(801)910-7310

Contact Name

Company Name

Address

City, State, Zip

Phone

Email Address

Attendee Name