

# Estimating 101 For the Painting Industry

Blueprint Reading - Take Off Methods - Specifications - Job Costing

Learn how to determine the quantities of labor and material needed to complete the job. Proper estimating methods provide consistent pricing, provide a budget for the performance of work, recover necessary overhead costs and produce an acceptable profit margin.

**Don't Miss This Full Day Seminar - Space is Limited**

**Saturday, June 27th - 8:00 am to 4:00 pm**

**Holiday Inn Express at Colorado Springs Airport**

1815 Aeroplaza Drive - SW Corner of E. Fountain Blvd. and S. Powers Blvd.

**Improve Your Profits - Bid More Projects**

## Who Should Attend?

- Painting Contractors
- Estimators in Training
- Project Managers
- Sales Force
- Career Advancement



**You should attend if you are wanting to learn the basics of:**

- Blueprint Reading & Takeoff - Hands-on measurement training using scale.
- Learn about Specifications - the who, what, how and why.
- Other Estimating & Takeoff Methods - Onsite walk-through measurements and takeoff.
- Job costing and how it guarantees profits and impacts future estimates.

**Register by Mail or Online by Credit Card. Learn more at:**

**[www.paintertraining.com](http://www.paintertraining.com)**



Sponsored by PDCA Rocky Mountain Council

Contractor College Speaker



Attendees Receive 4 CC Credit Hours

National Associate Member



# Colorado Springs Workshop Registration Form

**Registration Fee - \$149.00 Per Person**

**PDCA Member Price - \$99.00 Per Person**

Includes blueprint estimating spreadsheets and on site take-off forms, specifications checklist, job costing requirements checklist. All attendees receive all forms on CD-ROM and in printed format you can start using immediately. Includes morning coffee, networking box lunch and afternoon break. Please note: Cancellation fee is \$30 per person.

## Two Ways to Register

**1) Complete and Mail Your Registration With Full Payment**

**Mail to: Work-Systems 2340 S. Kalamath St. Ste A Denver, Colorado 80223**

**Please note: Mailing deadline is Thursday, June 25th**

**2) Pay securely by Credit Card - Online.**

**Go to - [www.paintertraining.com](http://www.paintertraining.com) Click on the Colorado Springs link and process payment.**

Number of Attendees \_\_\_\_\_ X \$149 Per Person

Number of Attendees \_\_\_\_\_ X \$99 Per Person - Must be current PDCA Member

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Contact Name

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Company Name

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Address

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City, State, Zip

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Phone

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Email Address

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Attendee Name(s)

**Questions? Please contact Brandt Domas directly at 800-399-1970**